

## COMPANY PROFILE



**Walter Miller**  
Chief Financial Officer  
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## History and Mission

**Optimapharm** is a leading, mid-sized, full-service CRO across Europe and North America focused on our People, consistent quality delivery to our Clients, and supporting the development of new therapies to improve and save Patients' lives. Optimapharm delivers ph1 to IV clinical studies in all therapeutic areas with a focus on Oncology, Neurosciences, Cardiology, Endocrinology, and Infectious Diseases, including complex Medical Device trials. Founded in 2006 in Zagreb, Optimapharm today operates through 26 European offices and conducts operational activities in 40 countries.

## Highlights

- 400+ employees, 350 active projects
- Excellence in delivery and superior project performance with an investigator network of 1000+ active sites
- Close client relationship & high client retention rate of 82%
- Highly educated workforce & low staff turnover rate; less than 10%, across the organization
- Cost effective regional solutions



Operate in  
**40** countries

**400+**  
employees

**1500+**  
completed projects

**95% +**  
repeat business



www.optimapharm.eu

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BVMA member since 2013  
Audits passed in 2013, 2016  
and 2019



[www.optimapharm.eu](http://www.optimapharm.eu)

## Services

- Full-service study delivery, Stand-alone service and Functional Service Provider to best respond to the planned development and efficiently resource clinical projects.
  - Regulatory Affairs
  - Medical Affairs
  - Clinical Monitoring
  - Project Management
  - Data Management
  - Biostatistics
  - Safety and Vigilance
  - Quality
  - Translation Services
- Whatever the solution chosen, Optimapharm team members will always seek the best way to deliver according to your needs. Quality is at the heart of what we do, and we have successfully passed 8 FDA/EMA sites inspections.

## We Deliver on Your Promises