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BVMA member since 1999
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HISTORY AND MISSION

Quintiles (NYSE: Q) is the world's largest provider of biopharmaceutical development and commercial outsourcing services. We have helped develop or commercialize all of 2013's Top 100 best-selling drugs on the market. Through our therapeutic, scientific and analytics expertise, we can help our customers to navigate the increasingly complex healthcare environment to improve efficiency and to deliver better healthcare outcomes. Learn more on www.quintiles.com.

HIGHLIGHTS

Clinical research:

Since 2000, Quintiles has worked on 6,500 studies globally involving >3 million patients; > 9M patients in observational and quality improvement programs in the last 10 years.

Commercial:

Supported more than 220 product launches in 20 countries in the last 5 years (2009-2014); More than 5,600 reps currently in the field; over 50,000 deployed to date.

Consulting:

Actionable insights into pipeline development, new business models, market access strategy and more.



SERVICES

Quintiles provides services through Clinical, Commercial, Consulting solutions

Clinical development services help customers through the entire development process from first-in-man studies to post-launch research. Through analytical and therapeutic expertise, this group is working to fundamentally transform clinical research to improve speed, productivity and quality. Our real-world and late phase programs can support customers to successfully demonstrate the impact of new or existing treatments on patients.

Commercial solutions is all about getting the right message in front of the right audience at the right time. We support customers to identify the optimal value of their drug or biologic; launch and promote treatments using the optimal channel mix and deploy resources in a flexible way when and where needed; and demonstrate product value over time by engaging with patients and driving adherence.

Consulting helps companies maximize their potential and minimize risk from discovery through development and commercialization. With full-time consultants in the U.S. and Europe, we provide strategic, operational and technical